

InnoEnergy Hub Partnerships - Stage I Scorecard			
Criteria		Description	Max. Score
1. Thematic Alignment		Please describe your track record and engagement in energy, local entrepreneurial and innovation ecosystem. Any potential links with the InnoEnergy Business Model	10
	1.1 Expert in Energy field (staff or contracted, CV)	Minimum one expert with minimum MSC in Energy, Engineering or Chemistry with minimum 3 years experience in energy market (incl. Energy or GHG related R&D projects).	4
	1.2 Previous experience with Energy projects	participation in minimum one related project with Energy: R&D, societal or market oriented project	4
	1.3 Other relevant connection with Thematic Field	Please describe other relevant experience with Energy or Green House Gases (GHG)	2
2. Capacity		Please describe your past experience, resources and potential to operate the InnoEnergy Hub and local operations. We are interested in your unique set of team members, leaders of proposed activities and the skills and resources to have to play a major role in the local ecosystem. Please describe the services your provide today to your ecosystem, your experience and capabilities.	40
	1.1 Team (required*)	A team of minimum 4 contracted, full or part time members (minimum one is full time dedicated to InnoEnergy tasks): - Minimum 1 member with Startup incubation and Acceleration experience of 3 years+, 5+ Startups = 5 points - Minimum 1 Coach or Mentor with 5+ Workshops and 2+ Advisory, Supervisory board or consulting experience = 5 points - Expert in sales, marketing or consultancy services = 3 points - Supporting Staff, at least 1 FTE = 5 points	18
	1.2 Incubation or Acceleration Infrastructure	Required*: - Office space of 50 sq.m. + = 3 p. - Ownership or contracted access to incubator space - 7 p. Optional: - Location nearby other relevant stakeholders - StartupSpace, TechPark, R&D institutes, others = 2 p.	12
	1.3 Network	Contact Database of 30+ representatives of institutions or investors dealing Innovation, Startups or Energy	7
	1.4 Other Incubation, Acceleration and investment experience	Please describe	3
3. Commitment		Please provide a justification for your involvement, the sustainability of the budget plan you propose and the opportunities enabled through the cooperation in your ecosystem.	30
	1.1 Operational Plan (required*)	Operational plan for 12 months with budget specification and resources needed (max. Innoenergy involvement is 100k EUR for the whole duration)	10
	1.2 Development Strategy 2021+	Development strategy of the Hub and the surrounding operations, complementary to the Hub activities for minimum three years	10
	1.3. Sales Strategy	Sales strategy of the Hub and the surrounding operations, complementary to the Hub sales activities for minimum three years	10
4. Relations with national/regional authorities		Please describe the potential links you have in the local ecosystem and the position you can obtain thanks to the Power Alliance Partnership as in it as a role model. Synergies with other regional activities and local funding (national and EU Structural Funds) are highly encouraged.	30
	1.1 Existing links with national/regional stakeholders		
	a) Public - local authorities	Demonstrate strong links with minimum 2 Public Local or Regional Authorities like Major Municipalities, Regional Authorities (NUTS2) or ERDF Management authorities responsible for innovation, investment or the development of the region	15
	b) Public-private, NGO	Minimum 2 PP or NGO organisations, supporting innovation, investment or development activities in the Region	10
	c) Reputed major private companies	Developed cooperations or links with private or public owned but for profit companies with turnover of 100 mln Euro+, that have implemented or approved their own innovation strategy and can serve as role models	5
Total Score Stage I			Max. 110
InnoEnergy Hub Partnerships - Stage II Scorecard, pitch + interview - only with succesful candidates from Stage I			
	Criteria		Max. Score
	Team Skills presented, Experience and Knowledge		10
	Plan for 2021+, Roadmap		10
	Approach and Work Ethics		10
	Total Score Stage II		Max. 30
Total Score Stage I+ II			Max. 140